

**Current Local Marketing Conditions - Presented by Lender's Choice Inc. (630-778-7800)**

End of 1st Quarter 2020 - Macro Analysis

**Attached Single Family Housing**

Area	Median Sales Price			Average DOM			Total # of Sales				Inventory Levels		
	Last 12 Months	Prev. 12 Months	% Change	Last 12 Months	Prev. 12 Months	% Change	Last 12 Months	Prev 12 Months	% Change	Absorp Rate	Active Listings	Pending Sales	Current Inventory
<b>Aurora #507</b>													
#129 School	\$159,900	\$141,500	13.00%	63	41	53.66%	69	63	9.52%	5.8	16	9	2.78
#131 School	\$110,000	\$112,000	-1.79%	50	45	11.11%	105	97	8.25%	8.8	25	10	2.86
#204 School	\$187,000	\$180,000	3.89%	45	36	25.00%	417	438	-4.79%	34.8	37	52	1.06
#308 School	\$177,700	\$178,000	-0.17%	51	30	70.00%	140	151	-7.28%	11.7	16	14	1.37
<b>Batavia #510</b>	\$234,750	\$215,000	9.19%	54	55	-1.82%	86	49	75.51%	7.2	19	15	2.65
<b>Big Rock/Hinckley</b>	\$180,250	\$165,000	9.24%	30	33	-9.09%	4	7	-42.86%	0.3	0	0	0.00
<b>Bolingbrook #440</b>	\$161,000	\$150,000	7.33%	45	50	-10.00%	198	245	-19.18%	16.5	39	33	2.36
<b>Clarendon Hills #514</b>	\$190,000	\$193,000	-1.55%	72	56	28.57%	47	53	-11.32%	3.9	11	5	2.81
<b>Cortland #112</b>	\$129,500	\$122,000	6.15%	60	20	200.00%	17	18	-5.56%	1.4	5	3	3.53
<b>Crest Hill #498</b>	\$164,000	\$167,500	-2.09%	46	38	21.05%	126	129	-2.33%	10.5	15	24	1.43
<b>Darien #562</b>	\$224,500	\$210,500	6.65%	60	39	53.85%	158	156	1.28%	13.2	26	19	1.97
<b>Dekalb #115</b>	\$149,000	\$134,900	10.45%	45	51	-11.76%	89	70	27.14%	7.4	13	12	1.75
<b>Downers Grove #515</b>	\$160,000	\$149,250	7.20%	86	51	68.63%	282	298	-5.37%	23.5	33	35	1.40
<b>Elburn #119</b>	\$169,950	\$175,000	-2.89%	48	61	-21.31%	22	27	-18.52%	1.8	4	2	2.18



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#202 School	\$187,500	\$180,000	4.17%	39	45	-13.33%	111	147	-24.49%	9.3	12	16	1.30
#204 School	\$134,900	\$140,000	-3.64%	43	42	2.38%	232	209	11.00%	19.3	29	24	1.50
<b>Mokena #448</b>	\$213,250	\$210,125	1.49%	46	54	-14.81%	104	112	-7.14%	8.7	21	6	2.42
<b>Montgomery #538</b>	\$169,900	\$169,950	-0.03%	50	37	35.14%	108	112	-3.57%	9.0	20	12	2.22
<b>Naperville #540</b>													
#203 School	\$200,000	\$189,000	5.82%	70	51	37.25%	337	368	-8.42%	28.1	63	41	2.24
#204 School	\$228,000	\$224,000	1.79%	57	44	29.55%	500	551	-9.26%	41.7	62	49	1.49
<b>Newark #541</b>	\$0	\$0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0.0	0	0	#DIV/0!
<b>New Lenox #451</b>	\$162,000	\$154,950	4.55%	43	30	43.33%	83	84	-1.19%	6.9	17	13	2.46
<b>North Aurora #542</b>	\$179,750	\$172,000	4.51%	45	40	12.50%	90	80	12.50%	7.5	19	15	2.53
<b>Oak Brook #523</b>	\$324,900	\$327,000	-0.64%	79	97	-18.56%	79	93	-15.05%	6.6	31	6	4.71
<b>Oswego #543</b>	\$207,500	\$184,000	12.77%	104	37	181.08%	29	215	-86.51%	2.4	29	29	12.00
<b>Ottawa #350</b>	\$121,250	\$137,000	-11.50%	131	177	-25.99%	20	15	33.33%	1.7	5	4	3.00
<b>Plainfield #544</b>													
#202 School	\$190,000	\$184,000	3.26%	55	34	61.76%	271	311	-12.86%	22.6	19	30	0.84

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	Median Sales Price			Average DOM			Total # of Sales				Inventory Levels		
#204 School	\$169,900	\$163,750	3.76%	52	33	57.58%	23	22	4.55%	1.9	1	0	0.52
#308 School	\$255,000	\$245,000	4.08%	109	111	-1.80%	25	11	127.27%	2.1	10	4	4.80
<b>Plano #545</b>	\$145,250	\$141,000	3.01%	41	49	-16.33%	70	69	1.45%	5.8	7	9	1.20
<b>Romeoville #494</b>													
#202 School	\$184,000	\$177,000	3.95%	25	27	-7.41%	36	47	-23.40%	3.0	4	8	1.33
#365 School	\$172,000	\$164,900	4.31%	55	70	-21.43%	101	85	18.82%	8.4	11	11	1.31
<b>St. Charles #174</b>													
#301 School	\$180,000	\$205,000	-12.20%	395	2	19650.00%	1	2	-50.00%	0.1	0	0	0.00
#303 School	\$228,500	\$233,000	-1.93%	80	57	40.35%	168	175	-4.00%	14.0	56	14	4.00
<b>Sandwich #491</b>	\$140,000	\$143,600	-2.51%	56	37	51.35%	16	15	6.67%	1.3	3	1	2.25
<b>Shorewood #496</b>	\$180,000	\$174,450	3.18%	26	37	-29.73%	59	60	-1.67%	4.9	0	8	0.00
<b>South Elgin #177</b>	\$170,000	\$172,000	-1.16%	50	50	0.00%	131	158	-17.09%	10.9	18	19	1.65
<b>Sugar Grove #554</b>	\$194,500	\$187,000	4.01%	71	56	26.79%	70	75	-6.67%	5.8	6	9	1.03
<b>Sycamore #178</b>	\$135,000	\$136,000	-0.74%	48	63	-23.81%	117	130	-10.00%	9.8	21	21	2.15
<b>Villa Park #186</b>	\$152,000	\$145,500	4.47%	53	47	12.77%	69	85	-18.82%	5.8	6	12	1.04

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<b>Warrenville #555</b>	\$195,950	\$186,000	5.35%	43	29	48.28%	124	119	4.20%	10.3	29	23	2.81
<b>West Chicago #185</b>	\$195,000	\$178,750	9.09%	56	46	21.74%	29	46	-36.96%	2.4	4	3	1.66
<b>Wheaton #187</b>	\$174,000	\$170,000	2.35%	47	47	0.00%	232	241	-3.73%	19.3	45	18	2.33
<b>Willowbrook #516</b>	\$172,000	\$159,500	7.84%	59	46	28.26%	179	184	-2.72%	14.9	34	20	2.28
<b>Winfield #190</b>	\$267,000	\$245,500	8.76%	75	59	27.12%	104	84	23.81%	8.7	11	9	1.27
<b>Woodridge #517</b>	\$150,000	\$149,500	0.33%	59	56	5.36%	170	156	8.97%	14.2	31	8	2.19
<b>Yorkville/Bristol #560</b>	\$153,000	\$150,000	2.00%	57	45	26.67%	164	113	45.13%	13.7	27	22	1.98

\* Items shaded in green represent a larger than 5% increase in median price levels.

\* Items shaded in red represent a less than 3 month supply.

\* Information obtained from local MRED MLS statistics. Report completed on 04/05/2020