

Current Local Marketing Conditions - Presented by Lender's Choice Inc. (630-778-7800)

End of 4th Quarter 2017 - Macro Analysis

Attached Single Family Housing

Area	Median Sales Price			Average DOM			Total # of Sales				Inventory Levels		
	Last 12 Months	Prev. 12 Months	% Change	Last 12 Months	Prev. 12 Months	% Change	Sales Last 12 Months	Prev 12 Months	% Change	Absorp Rate	Active Listings	Pending Sales	Current Inventory
Aurora #507													
#129 School	\$128,500	\$135,000	-4.81%	94	113	-16.81%	95	84	13.10%	7.9	5	8	0.63
#131 School	\$102,500	\$86,750	18.16%	62	58	6.90%	88	100	-12.00%	7.3	9	13	1.23
#204 School	\$180,000	\$162,500	10.77%	39	53	-26.42%	462	507	-8.88%	38.5	39	30	1.01
#308 School	\$168,625	\$152,250	10.76%	28	54	-48.15%	168	172	-2.33%	14.0	4	12	0.29
Batavia #510	\$193,500	\$171,150	13.06%	51	104	-50.96%	77	73	5.48%	6.4	8	3	1.25
Big Rock/Hinckley	\$147,750	\$152,000	-2.80%	55	112	-50.89%	2	5	-60.00%	0.2	2	0	12.00
Bolingbrook #440	\$145,000	\$132,000	9.85%	48	66	-27.27%	253	228	10.96%	21.1	31	38	1.47
Clarendon Hills #514	\$192,500	\$180,000	6.94%	74	91	-18.68%	49	59	-16.95%	4.1	5	1	1.22
Cortland #112	\$110,000	\$104,000	5.77%	48	44	9.09%	18	8	125.00%	1.5	0	2	0.00
Crest Hill #498	\$155,000	\$145,000	6.90%	35	49	-28.57%	161	130	23.85%	13.4	16	16	1.19
Darien #562	\$218,700	\$217,000	0.78%	67	66	1.52%	142	165	-13.94%	11.8	12	11	1.01
Dekalb #115	\$124,900	\$124,900	0.00%	76	99	-23.23%	97	63	53.97%	8.1	14	3	1.73
Downers Grove #515	\$139,000	\$125,500	10.76%	54	74	-27.03%	335	295	13.56%	27.9	76	18	2.72
Elburn #119	\$162,500	\$155,750	4.33%	43	67	-35.82%	27	20	35.00%	2.3	2	3	0.89
Elgin #123													
#46 School	\$149,950	\$138,000	8.66%	60	76	-21.05%	420	374	12.30%	35.0	44	41	1.26

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#301 School	\$191,900	\$188,255	1.94%	38	73	-47.95%	35	46	-23.91%	2.9	3	5	1.03
Elmhurst #126	\$247,000	\$237,000	4.22%	46	86	-46.51%	91	96	-5.21%	7.6	17	6	2.24
Frankfort #423	\$200,000	\$210,000	-4.76%	65	65	0.00%	99	95	4.21%	8.3	9	3	1.09
Geneva #134	\$235,000	\$249,500	-5.81%	69	113	-38.94%	141	124	13.71%	11.8	11	16	0.94
Glen Ellyn #137	\$157,000	\$145,000	8.28%	50	90	-44.44%	153	150	2.00%	12.8	15	5	1.18
Hampshire #140	\$160,000	\$156,368	2.32%	38	79	-51.90%	220	212	3.77%	18.3	46	29	2.51
Hinsdale #521	\$445,000	\$400,000	11.25%	96	109	-11.93%	71	73	-2.74%	5.9	27	71	4.56
Lemont #439	\$290,000	\$285,000	1.75%	112	94	19.15%	60	59	1.69%	5.0	19	6	3.80
Lisle #532	\$131,000	\$120,000	9.17%	40	68	-41.18%	221	203	8.87%	18.4	30	15	1.63
Lockport/Homer #495	\$179,000	\$167,500	6.87%	56	93	-39.78%	186	187	-0.53%	15.5	18	11	1.16
Homer Glen #500	\$251,000	\$241,000	4.15%	62	111	-44.14%	17	26	-34.62%	1.4	8	2	5.65
Lombard #148	\$180,000	\$159,500	12.85%	40	63	-36.51%	311	284	9.51%	25.9	33	15	1.27
Joliet #499													
#202 School	\$160,000	\$149,900	6.74%	44	64	-31.25%	107	110	-2.73%	8.9	6	11	0.67
#204 School	\$128,450	\$104,950	22.39%	48	73	-34.25%	222	174	27.59%	18.5	16	11	0.86
Mokena #448	\$199,900	\$192,000	4.11%	72	72	0.00%	115	103	11.65%	9.6	13	8	1.36
Montgomery #538	\$150,000	\$139,500	7.53%	45	66	-31.82%	132	115	14.78%	11.0	9	13	0.82

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Naperville #540													
#203 School	\$191,500	\$172,950	10.73%	61	72	-15.28%	340	356	-4.49%	28.3	46	21	1.62
#204 School	\$227,000	\$190,000	19.47%	48	65	-26.15%	543	502	8.17%	45.3	54	35	1.19
Newark #541	\$0	\$0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0.0	0	0	#DIV/0!
New Lenox #451	\$137,000	\$138,500	-1.08%	52	72	-27.78%	73	78	-6.41%	6.1	8	7	1.32
North Aurora #542	\$153,000	\$152,500	0.33%	46	64	-28.13%	89	85	4.71%	7.4	13	5	1.75
Oak Brook #523	\$338,250	\$330,000	2.50%	128	108	18.52%	94	71	32.39%	7.8	34	11	4.34
Oswego #543	\$170,000	\$150,000	13.33%	30	53	-43.40%	205	216	-5.09%	17.1	25	24	1.46
Ottawa #350	\$115,000	\$119,000	-3.36%	177	162	9.26%	16	29	-44.83%	1.3	10	7	7.50
Plainfield #544													
#202 School	\$172,500	\$156,500	10.22%	40	59	-32.20%	343	296	15.88%	28.6	24	25	0.84
#204 School	\$155,000	\$143,800	7.79%	25	47	-46.81%	28	25	12.00%	2.3	2	2	0.86
#308 School	\$237,789	\$236,170	0.69%	116	73	58.90%	11	11	0.00%	0.9	4	3	4.36
Plano #545	\$127,000	\$115,000	10.43%	40	49	-18.37%	109	74	47.30%	9.1	8	6	0.88
Romeoville #494	\$158,000	\$142,500	10.88%	40	51	-21.57%	198	194	2.06%	16.5	14	22	0.85
St. Charles #174													
#301 School	\$194,950	\$170,000	14.68%	10	149	-93.29%	2	3	-33.33%	0.2	0	0	0.00

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#303 School	\$219,000	\$215,185	1.77%	61	81	-24.69%	181	199	-9.05%	15.1	25	23	1.66
Sandwich #491	\$123,000	\$116,950	5.17%	47	90	-47.78%	15	14	7.14%	1.3	1	1	0.80
Shorewood #496	\$160,000	\$158,000	1.27%	47	39	20.51%	67	62	8.06%	5.6	5	3	0.90
South Elgin #177	\$165,000	\$152,500	8.20%	39	77	-49.35%	165	141	17.02%	13.8	25	15	1.82
Sugar Grove #554	\$190,000	\$173,000	9.83%	55	74	-25.68%	74	73	1.37%	6.2	11	5	1.78
Sycamore #178	\$138,000	\$144,000	-4.17%	62	68	-8.82%	104	110	-5.45%	8.7	21	14	2.42
Villa Park #186	\$147,735	\$127,350	16.01%	59	84	-29.76%	94	76	23.68%	7.8	9	9	1.15
Warrenville #555	\$174,000	\$165,000	5.45%	46	46	0.00%	157	138	13.77%	13.1	14	8	1.07
West Chicago #185	\$181,500	\$166,000	9.34%	42	40	5.00%	24	44	-45.45%	2.0	6	1	3.00
Wheaton #187	\$178,450	\$160,000	11.53%	54	74	-27.03%	266	274	-2.92%	22.2	27	21	1.22
Willowbrook #516	\$139,000	\$138,750	0.18%	54	62	-12.90%	335	182	84.07%	27.9	76	18	2.72
Winfield #190	\$269,000	\$176,500	52.41%	77	103	-25.24%	103	74	39.19%	8.6	12	2	1.40
Woodridge #517	\$131,500	\$121,900	7.88%	52	67	-22.39%	146	125	16.80%	12.2	17	15	1.40
Yorkville/Bristol #560	\$137,500	\$130,250	5.57%	47	54	-12.96%	145	124	16.94%	12.1	7	10	0.58

* Items shaded in green represent a larger than 10% increase in median price levels.

* Items shaded in red represent a less than 3 month supply.

* Information obtained from local MRED MLS statistics. Report completed on 01/02/2018