

Current Local Marketing Conditions - Presented by Lender's Choice Inc. (630-778-7800)

End of 3rd Quarter 2020 - Macro Analysis

Attached Single Family Housing

Area	Median Sales Price			Average DOM			Total # of Sales				Inventory Levels		
	Last 12 Months	Prev. 12 Months	% Change	Last 12 Months	Prev. 12 Months	% Change	Last 12 Months	Prev 12 Months	% Change	Absorp Rate	Active Listings	Pending Sales	Current Inventory
Aurora #507													
#129 School	\$159,900	\$157,500	1.52%	69	50	38.00%	75	65	15.38%	6.3	12	19	1.92
#131 School	\$105,750	\$114,000	-7.24%	80	43	86.05%	104	109	-4.59%	8.7	12	25	1.38
#204 School	\$186,020	\$185,000	0.55%	43	41	4.88%	403	441	-8.62%	33.6	39	64	1.16
#308 School	\$180,375	\$177,000	1.91%	52	45	15.56%	124	144	-13.89%	10.3	9	18	0.87
Batavia #510	\$249,940	\$215,000	16.25%	72	35	105.71%	104	57	82.46%	8.7	24	17	2.77
Big Rock/Hinckley	\$175,000	\$176,500	-0.85%	44	42	4.76%	3	5	-40.00%	0.3	0	0	0.00
Bolingbrook #440	\$172,000	\$152,950	12.46%	58	51	13.73%	199	218	-8.72%	16.6	24	48	1.45
Clarendon Hills #514	\$212,000	\$190,000	11.58%	84	81	3.70%	47	45	4.44%	3.9	4	5	1.02
Cortland #112	\$133,750	\$128,000	4.49%	59	38	55.26%	18	17	5.88%	1.5	6	4	4.00
Crest Hill #498	\$170,000	\$159,500	6.58%	64	37	72.97%	125	126	-0.79%	10.4	11	21	1.06
Darien #562	\$225,000	\$224,000	0.45%	62	56	10.71%	144	153	-5.88%	12.0	15	25	1.25
Dekalb #115	\$149,500	\$145,000	3.10%	51	46	10.87%	76	83	-8.43%	6.3	12	12	1.89
Downers Grove #515	\$160,500	\$159,200	0.82%	86	66	30.30%	266	300	-11.33%	22.2	38	44	1.71
Elburn #119	\$177,950	\$175,125	1.61%	68	61	11.48%	20	26	-23.08%	1.7	3	5	1.80

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#202 School	\$190,000	\$185,000	2.70%	42	57	-26.32%	110	123	-10.57%	9.2	4	26	0.44
#204 School	\$157,900	\$130,000	21.46%	50	47	6.38%	215	224	-4.02%	17.9	18	40	1.00
Mokena #448	\$209,000	\$209,900	-0.43%	56	49	14.29%	102	121	-15.70%	8.5	12	9	1.41
Montgomery #538	\$172,500	\$169,900	1.53%	65	48	35.42%	114	112	1.79%	9.5	8	20	0.84
Naperville #540													
#203 School	\$224,000	\$191,750	16.82%	73	63	15.87%	321	344	-6.69%	26.8	48	60	1.79
#204 School	\$230,000	\$230,000	0.00%	53	56	-5.36%	452	515	-12.23%	37.7	48	65	1.27
Newark #541	\$0	\$0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0.0	0	0	#DIV/0!
New Lenox #451	\$180,000	\$155,000	16.13%	50	42	19.05%	87	83	4.82%	7.3	6	8	0.83
North Aurora #542	\$182,000	\$177,950	2.28%	76	35	117.14%	105	74	41.89%	8.8	18	19	2.06
Oak Brook #523	\$341,000	\$315,000	8.25%	103	94	9.57%	70	91	-23.08%	5.8	27	13	4.63
Oswego #543	\$193,500	\$185,500	4.31%	56	49	14.29%	230	249	-7.63%	19.2	14	37	0.73
Ottawa #350	\$126,500	\$124,250	1.81%	72	219	-67.12%	21	14	50.00%	1.8	4	3	2.29
Plainfield #544													
#202 School	\$190,000	\$190,000	0.00%	57	38	50.00%	266	258	3.10%	22.2	17	48	0.77

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	Median Sales Price			Average DOM			Total # of Sales				Inventory Levels		
#204 School	\$170,000	\$168,000	1.19%	104	27	285.19%	13	24	-45.83%	1.1	0	4	0.00
#308 School	\$265,520	\$254,750	4.23%	124	209	-40.67%	29	12	141.67%	2.4	3	5	1.24
Plano #545	\$147,000	\$141,900	3.59%	46	44	4.55%	65	67	-2.99%	5.4	1	11	0.18
Romeoville #494													
#202 School	\$198,000	\$182,000	8.79%	40	21	90.48%	44	40	10.00%	3.7	0	7	0.00
#365 School	\$173,250	\$170,000	1.91%	62	38	63.16%	92	99	-7.07%	7.7	6	17	0.78
St. Charles #174													
#301 School	\$202,500	\$0	#DIV/0!	136	0	#DIV/0!	3	0	#DIV/0!	0.3	0	0	0.00
#303 School	\$240,000	\$224,000	7.14%	65	75	-13.33%	167	170	-1.76%	13.9	37	38	2.66
Sandwich #491	\$149,900	\$139,900	7.15%	49	66	-25.76%	15	17	-11.76%	1.3	2	1	1.60
Shorewood #496	\$180,500	\$175,000	3.14%	25	26	-3.85%	56	59	-5.08%	4.7	6	11	1.29
South Elgin #177	\$172,000	\$179,000	-3.91%	45	47	-4.26%	151	133	13.53%	12.6	15	29	1.19
Sugar Grove #554	\$197,750	\$196,500	0.64%	53	64	-17.19%	68	72	-5.56%	5.7	8	10	1.41
Sycamore #178	\$139,500	\$137,450	1.49%	51	45	13.33%	112	128	-12.50%	9.3	10	18	1.07
Villa Park #186	\$169,450	\$150,000	12.97%	57	58	-1.72%	68	73	-6.85%	5.7	14	13	2.47

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Warrenville #555	\$197,500	\$192,000	2.86%	74	41	80.49%	125	124	0.81%	10.4	29	24	2.78
West Chicago #185	\$196,500	\$189,950	3.45%	50	44	13.64%	34	32	6.25%	2.8	4	7	1.41
Wheaton #187	\$178,250	\$172,000	3.63%	53	55	-3.64%	216	237	-8.86%	18.0	43	43	2.39
Willowbrook #516	\$169,500	\$175,000	-3.14%	64	59	8.47%	184	163	12.88%	15.3	25	24	1.63
Winfield #190	\$244,500	\$285,000	-14.21%	70	73	-4.11%	78	90	-13.33%	6.5	18	6	2.77
Woodridge #517	\$155,500	\$154,000	0.97%	64	61	4.92%	152	160	-5.00%	12.7	25	25	1.97
Yorkville/Bristol #560	\$166,000	\$150,000	10.67%	54	55	-1.82%	189	133	42.11%	15.8	12	34	0.76

* Items shaded in green represent a larger than 5% increase in median price levels.

* Items shaded in red represent a less than 3 month supply.

* Information obtained from local MRED MLS statistics. Report completed on 10/04/2020