

Current Local Marketing Conditions - Presented by Lender's Choice Inc. (630-778-7800)

End of 3rd Quarter 2017 - Macro Analysis

Attached Single Family Housing

Area	Median Sales Price			Average DOM			Total # of Sales				Inventory Levels		
	Last 12 Months	Prev. 12 Months	% Change	Last 12 Months	Prev. 12 Months	% Change	Sales Last 12 Months	Prev 12 Months	% Change	Absorp Rate	Active Listings	Pending Sales	Current Inventory
Aurora #507													
#129 School	\$128,900	\$130,000	-0.85%	110	93	18.28%	96	79	21.52%	8.0	12	15	1.50
#131 School	\$104,000	\$81,450	27.69%	60	73	-17.81%	96	98	-2.04%	8.0	7	11	0.88
#204 School	\$176,000	\$160,125	9.91%	40	58	-31.03%	475	484	-1.86%	39.6	41	58	1.04
#308 School	\$165,000	\$146,000	13.01%	29	70	-58.57%	172	161	6.83%	14.3	25	16	1.74
Batavia #510	\$190,000	\$171,150	11.01%	57	113	-49.56%	71	77	-7.79%	5.9	12	7	2.03
Big Rock/Hinckley	\$147,000	\$152,000	-3.29%	55	127	-56.69%	3	4	-25.00%	0.3	1	0	4.00
Bolingbrook #440	\$144,500	\$127,250	13.56%	55	59	-6.78%	247	236	4.66%	20.6	31	45	1.51
Clarendon Hills #514	\$188,000	\$177,700	5.80%	75	99	-24.24%	50	50	0.00%	4.2	8	6	1.92
Cortland #112	\$107,000	\$95,000	12.63%	53	48	10.42%	13	10	30.00%	1.1	2	5	1.85
Crest Hill #498	\$152,250	\$139,873	8.85%	46	51	-9.80%	158	127	24.41%	13.2	17	21	1.29
Darien #562	\$217,500	\$210,000	3.57%	69	77	-10.39%	153	167	-8.38%	12.8	25	12	1.96
Dekalb #115	\$122,000	\$124,900	-2.32%	79	121	-34.71%	96	59	62.71%	8.0	11	11	1.38
Downers Grove #515	\$140,000	\$119,272	17.38%	54	81	-33.33%	321	302	6.29%	26.8	61	45	2.28
Elburn #119	\$160,000	\$160,250	-0.16%	67	44	52.27%	25	18	38.89%	2.1	2	6	0.96
Elgin #123													
#46 School	\$142,250	\$135,000	5.37%	56	85	-34.12%	400	362	10.50%	33.3	56	76	1.68

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#301 School	\$190,950	\$190,044	0.48%	64	47	36.17%	38	47	-19.15%	3.2	5	4	1.58
Elmhurst #126	\$239,000	\$224,000	6.70%	56	86	-34.88%	97	91	6.59%	8.1	12	12	1.48
Frankfort #423	\$215,000	\$199,500	7.77%	63	74	-14.86%	91	90	1.11%	7.6	19	13	2.51
Geneva #134	\$235,000	\$245,000	-4.08%	74	115	-35.65%	135	128	5.47%	11.3	24	18	2.13
Glen Ellyn #137	\$156,000	\$140,450	11.07%	55	102	-46.08%	159	141	12.77%	13.3	26	12	1.96
Hampshire #140	\$158,870	\$155,490	2.17%	47	80	-41.25%	210	22	854.55%	17.5	37	39	2.11
Hinsdale #521	\$455,933	\$410,000	11.20%	101	121	-16.53%	76	81	-6.17%	6.3	24	4	3.79
Lemont #439	\$290,000	\$287,000	1.05%	125	81	54.32%	61	52	17.31%	5.1	30	11	5.90
Lisle #532	\$127,000	\$120,000	5.83%	42	73	-42.47%	223	194	14.95%	18.6	33	30	1.78
Lockport/Homer #495	\$175,000	\$163,000	7.36%	76	78	-2.56%	186	185	0.54%	15.5	17	27	1.10
Homer Glen #500	\$249,000	\$233,500	6.64%	78	130	-40.00%	21	24	-12.50%	1.8	10	3	5.71
Lombard #148	\$177,000	\$170,000	4.12%	45	73	-38.36%	292	289	1.04%	24.3	34	42	1.40
Joliet #499													
#202 School	\$158,000	\$145,000	8.97%	45	68	-33.82%	114	105	8.57%	9.5	11	14	1.16
#204 School	\$125,000	\$100,000	25.00%	52	78	-33.33%	220	188	17.02%	18.3	26	26	1.42
Mokena #448	\$214,900	\$185,000	16.16%	75	67	11.94%	113	105	7.62%	9.4	12	16	1.27
Montgomery #538	\$150,000	\$135,000	11.11%	52	69	-24.64%	115	112	2.68%	9.6	12	22	1.25

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Naperville #540													
#203 School	\$189,250	\$175,500	7.83%	63	75	-16.00%	343	362	-5.25%	28.6	61	33	2.13
#204 School	\$221,500	\$188,500	17.51%	45	72	-37.50%	516	487	5.95%	43.0	72	67	1.67
Newark #541	\$0	\$0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0.0	0	0	#DIV/0!
New Lenox #451	\$132,500	\$165,000	-19.70%	59	77	-23.38%	68	79	-13.92%	5.7	8	9	1.41
North Aurora #542	\$155,500	\$152,000	2.30%	43	83	-48.19%	84	85	-1.18%	7.0	17	9	2.43
Oak Brook #523	\$340,000	\$313,750	8.37%	127	99	28.28%	91	72	26.39%	7.6	37	10	4.88
Oswego #543	\$168,000	\$145,000	15.86%	34	53	-35.85%	202	222	-9.01%	16.8	25	27	1.49
Ottawa #350	\$117,000	\$121,000	-3.31%	193	168	14.88%	25	23	8.70%	2.1	14	2	6.72
Plainfield #544													
#202 School	\$170,000	\$154,000	10.39%	49	58	-15.52%	339	302	12.25%	28.3	29	38	1.03
#204 School	\$150,000	\$143,800	4.31%	50	23	117.39%	25	21	19.05%	2.1	1	7	0.48
#308 School	\$227,500	\$220,000	3.41%	103	87	18.39%	11	11	0.00%	0.9	7	3	7.64
Plano #545	\$126,000	\$112,250	12.25%	39	65	-40.00%	115	70	64.29%	9.6	9	9	0.94
Romeoville #494	\$152,300	\$140,000	8.79%	42	61	-31.15%	208	183	13.66%	17.3	23	24	1.33
St. Charles #174													
#301 School	\$194,950	\$167,500	16.39%	10	194	-94.85%	2	6	-66.67%	0.2	0	0	0.00

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#303 School	\$220,000	\$215,085	2.29%	63	84	-25.00%	198	198	0.00%	16.5	34	19	2.06
Sandwich #491	\$127,000	\$116,900	8.64%	56	84	-33.33%	13	15	-13.33%	1.1	2	0	1.85
Shorewood #496	\$160,000	\$156,000	2.56%	44	39	12.82%	63	55	14.55%	5.3	10	6	1.90
South Elgin #177	\$164,000	\$150,000	9.33%	50	79	-36.71%	167	132	26.52%	13.9	20	11	1.44
Sugar Grove #554	\$182,000	\$175,450	3.73%	50	80	-37.50%	63	80	-21.25%	5.3	14	11	2.67
Sycamore #178	\$146,000	\$135,000	8.15%	68	66	3.03%	106	104	1.92%	8.8	31	15	3.51
Villa Park #186	\$145,000	\$126,500	14.62%	59	93	-36.56%	93	76	22.37%	7.8	13	12	1.68
Warrenville #555	\$174,000	\$160,450	8.44%	43	56	-23.21%	158	129	22.48%	13.2	16	14	1.22
West Chicago #185	\$177,000	\$167,000	5.99%	27	39	-30.77%	23	47	-51.06%	1.9	4	4	2.09
Wheaton #187	\$180,000	\$158,000	13.92%	51	82	-37.80%	257	277	-7.22%	21.4	32	31	1.49
Willowbrook #516	\$146,000	\$138,375	5.51%	48	64	-25.00%	190	182	4.40%	15.8	32	12	2.02
Winfield #190	\$260,000	\$210,000	23.81%	77	106	-27.36%	99	73	35.62%	8.3	9	10	1.09
Woodridge #517	\$126,000	\$117,000	7.69%	57	84	-32.14%	135	137	-1.46%	11.3	24	24	2.13
Yorkville/Bristol #560	\$135,000	\$128,000	5.47%	52	57	-8.77%	142	125	13.60%	11.8	13	17	1.10

* Items shaded in green represent a larger than 10% increase in median price levels.

* Items shaded in red represent a less than 3 month supply.

* Information obtained from local MRED MLS statistics. Report completed on 10/04/2017