

Current Local Marketing Conditions - Presented by Lender's Choice Inc. (630-778-7800)

End of 2nd Quarter 2017 - Macro Analysis - 07/05/2017 Report

Attached Single Family Housing

Area	Median Sales Price			Average DOM			Total # of Sales				Inventory Levels		
	Last 12 Months	Prev. 12 Months	% Change	Last 12 Months	Prev. 12 Months	% Change	Sales Last 12 Months	Prev 12 Months	% Change	Absorp Rate	Active Listings	Pending Sales	Current Inventory
Aurora #507													
#129 School	\$135,000	\$126,000	7.14%	138	76	81.58%	91	70	30.00%	7.6	12	21	1.58
#131 School	\$92,613	\$79,900	15.91%	64	78	-17.95%	106	89	19.10%	8.8	5	10	0.57
#204 School	\$174,725	\$158,750	10.06%	41	61	-32.79%	468	459	1.96%	39.0	40	84	1.03
#308 School	\$160,000	\$145,000	10.34%	36	75	-52.00%	169	161	4.97%	14.1	15	29	1.07
Batavia #510	\$179,950	\$175,000	2.83%	75	108	-30.56%	76	83	-8.43%	6.3	6	9	0.95
Big Rock/Hinckley	\$149,500	\$156,000	-4.17%	130	27	381.48%	4	3	33.33%	0.3	2	0	6.00
Bolingbrook #440	\$140,000	\$122,000	14.75%	60	64	-6.25%	244	251	-2.79%	20.3	31	44	1.52
Clarendon Hills #514	\$185,000	\$175,000	5.71%	90	99	-9.09%	59	37	59.46%	4.9	10	10	2.03
Cortland #112	\$105,000	\$96,500	8.81%	55	40	37.50%	13	10	30.00%	1.1	4	1	3.69
Crest Hill #498	\$148,000	\$130,000	13.85%	48	55	-12.73%	158	127	24.41%	13.2	5	21	0.38
Darien #562	\$220,000	\$207,750	5.90%	69	79	-12.66%	162	172	-5.81%	13.5	19	26	1.41
Dekalb #115	\$124,825	\$124,900	-0.06%	88	116	-24.14%	88	53	66.04%	7.3	13	21	1.77
Downers Grove #515	\$137,250	\$114,500	19.87%	61	84	-27.38%	299	309	-3.24%	24.9	58	62	2.33
Elburn #119	\$158,950	\$169,900	-6.44%	66	46	43.48%	26	21	23.81%	2.2	1	2	0.46
Elgin #123													
#46 School	\$142,000	\$135,000	5.19%	70	81	-13.58%	402	354	13.56%	33.5	61	67	1.82

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#301 School	\$195,000	\$190,044	2.61%	72	62	16.13%	35	51	-31.37%	2.9	6	7	2.06
Elmhurst #126	\$239,900	\$191,500	25.27%	79	81	-2.47%	93	102	-8.82%	7.8	16	11	2.06
Frankfort #423	\$215,000	\$199,500	7.77%	58	102	-43.14%	93	84	10.71%	7.8	22	19	2.84
Geneva #134	\$237,500	\$245,000	-3.06%	87	128	-32.03%	127	123	3.25%	10.6	28	32	2.65
Glen Ellyn #137	\$149,450	\$145,000	3.07%	65	106	-38.68%	144	138	4.35%	12.0	25	34	2.08
Hampshire #140	\$162,895	\$149,700	8.81%	41	75	-45.33%	51	182	-71.98%	4.3	27	51	6.35
Hinsdale #521	\$440,750	\$438,766	0.45%	102	145	-29.66%	76	90	-15.56%	6.3	21	11	3.32
Lemont #439	\$290,000	\$289,000	0.35%	118	101	16.83%	51	61	-16.39%	4.3	31	11	7.29
Lisle #532	\$131,000	\$117,000	11.97%	49	78	-37.18%	226	183	23.50%	18.8	27	29	1.43
Lockport/Homer #495	\$173,000	\$160,500	7.79%	83	82	1.22%	193	190	1.58%	16.1	28	24	1.74
Homer Glen #500	\$250,000	\$219,950	13.66%	92	127	-27.56%	23	22	4.55%	1.9	8	3	4.17
Lombard #148	\$174,907	\$170,000	2.89%	52	82	-36.59%	292	276	5.80%	24.3	38	47	1.56
Joliet #499													
#202 School	\$155,000	\$141,450	9.58%	54	66	-18.18%	115	112	2.68%	9.6	7	18	0.73
#204 School	\$125,000	\$97,250	28.53%	56	83	-32.53%	194	182	6.59%	16.2	30	49	1.86
Mokena #448	\$213,450	\$183,000	16.64%	75	87	-13.79%	110	122	-9.84%	9.2	23	13	2.51
Montgomery #538	\$144,950	\$132,000	9.81%	53	92	-42.39%	112	107	4.67%	9.3	9	26	0.96

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Naperville #540													
#203 School	\$182,500	\$181,250	0.69%	69	75	-8.00%	354	330	7.27%	29.5	54	57	1.83
#204 School	\$200,000	\$189,500	5.54%	49	78	-37.18%	509	494	3.04%	42.4	68	81	1.60
Newark #541	\$0	\$0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0.0	0	0	#DIV/0!
New Lenox #451	\$135,900	\$144,500	-5.95%	51	75	-32.00%	77	76	1.32%	6.4	10	11	1.56
North Aurora #542	\$154,250	\$150,000	2.83%	55	73	-24.66%	82	83	-1.20%	6.8	11	17	1.61
Oak Brook #523	\$335,000	\$313,750	6.77%	117	96	21.88%	76	80	-5.00%	6.3	38	17	6.00
Oswego #543	\$162,250	\$142,000	14.26%	38	62	-38.71%	206	202	1.98%	17.2	10	43	0.58
Ottawa #350	\$122,625	\$120,000	2.19%	185	169	9.47%	26	20	30.00%	2.2	8	5	3.69
Plainfield #544													
#202 School	\$166,000	\$153,500	8.14%	53	64	-17.19%	331	289	14.53%	27.6	24	57	0.87
#204 School	\$146,000	\$142,000	2.82%	64	37	72.97%	19	27	-29.63%	1.6	1	2	0.63
#308 School	\$224,900	\$216,308	3.97%	85	66	28.79%	11	8	37.50%	0.9	4	2	4.36
Plano #545	\$122,895	\$107,500	14.32%	39	79	-50.63%	101	69	46.38%	8.4	8	14	0.95
Romeoville #494	\$150,000	\$129,900	15.47%	46	73	-36.99%	204	187	9.09%	17.0	22	38	1.29
St. Charles #174													
#301 School	\$192,500	\$170,000	13.24%	43	216	-80.09%	2	5	-60.00%	0.2	0	0	0.00

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#303 School	\$215,093	\$210,000	2.43%	72	86	-16.28%	206	196	5.10%	17.2	37	34	2.16
Sandwich #491	\$121,750	\$116,900	4.15%	63	90	-30.00%	14	13	7.69%	1.2	2	2	1.71
Shorewood #496	\$160,000	\$150,500	6.31%	45	60	-25.00%	71	56	26.79%	5.9	2	11	0.34
South Elgin #177	\$159,450	\$145,000	9.97%	54	82	-34.15%	160	120	33.33%	13.3	16	33	1.20
Sugar Grove #554	\$184,250	\$171,000	7.75%	66	78	-15.38%	64	75	-14.67%	5.3	6	22	1.13
Sycamore #178	\$148,000	\$140,000	5.71%	66	71	-7.04%	105	89	17.98%	8.8	16	34	1.83
Villa Park #186	\$130,000	\$127,000	2.36%	68	85	-20.00%	84	79	6.33%	7.0	12	17	1.71
Warrenville #555	\$170,000	\$163,375	4.06%	42	62	-32.26%	157	126	24.60%	13.1	15	24	1.15
West Chicago #185	\$169,000	\$154,000	9.74%	28	52	-46.15%	33	41	-19.51%	2.8	6	4	2.18
Wheaton #187	\$178,000	\$150,750	18.08%	57	89	-35.96%	258	266	-3.01%	21.5	39	43	1.81
Willowbrook #516	\$138,000	\$140,000	-1.43%	47	69	-31.88%	191	184	3.80%	15.9	24	30	1.51
Winfield #190	\$265,500	\$165,900	60.04%	99	82	20.73%	86	77	11.69%	7.2	16	23	2.23
Woodridge #517	\$123,875	\$113,000	9.62%	67	70	-4.29%	126	155	-18.71%	10.5	22	32	2.10
Yorkville #560	\$134,000	\$123,000	8.94%	62	53	16.98%	129	133	-3.01%	10.8	8	22	0.74

* Items shaded in green represent a larger than 10% increase in median price levels.

* Items shaded in red represent a less than 3 month supply.

* Information obtained from local MRED MLS statistics