

**Current Local Marketing Conditions - Presented by Lender's Choice Inc. (630-778-7800)**

End of 1st Quarter 2018 - Macro Analysis

**Detached Single Family Housing**

Area	Last 12 Months	Prev. 12 Months	% Change	Last 12 Months	Prev. 12 Months	% Change	Sales Last 12 Months	Prev 12 Months	% Change	Absorp Rate	Active Listings	Pending Sales	Current Inventory
	Median Sales Price			Average DOM			Total #of Sales				Inventory Levels		
<b>Aurora #507</b>													
#129 School	\$180,000	\$172,000	4.65%	56	74	-24.32%	503	567	-11.29%	41.9	57	96	1.36
#131 School	\$144,950	\$130,000	11.50%	57	84	-32.14%	464	479	-3.13%	38.7	53	78	1.37
#204 School	\$285,000	\$290,000	-1.72%	62	75	-17.33%	445	416	6.97%	37.1	58	60	1.56
#308 School	\$275,000	\$248,000	10.89%	37	56	-33.93%	217	246	-11.79%	18.1	9	35	0.50
<b>Batavia #510</b>	\$305,250	\$294,750	3.56%	93	81	14.81%	372	370	0.54%	31.0	76	71	2.45
<b>Big Rock/Hinckley</b>	\$216,500	\$200,000	8.25%	111	96	15.63%	72	49	46.94%	6.0	18	12	3.00
<b>Bolingbrook #440</b>	\$229,950	\$220,000	4.52%	58	81	-28.40%	828	944	-12.29%	69.0	85	153	1.23
<b>Clarendon Hills #514</b>	\$602,500	\$628,344	-4.11%	137	112	22.32%	130	131	-0.76%	10.8	55	18	5.08
<b>Cortland #112</b>	\$172,950	\$153,000	13.04%	55	51	7.84%	60	68	-11.76%	5.0	10	10	2.00
<b>Crest Hill #498</b>	\$188,250	\$170,000	10.74%	59	74	-20.27%	173	155	11.61%	14.4	9	26	0.62
<b>Darien #562</b>	\$345,000	\$315,000	9.52%	84	88	-4.55%	209	249	-16.06%	17.4	47	44	2.70
<b>Dekalb #115</b>	\$146,000	\$135,875	7.45%	83	105	-20.95%	395	330	19.70%	32.9	59	64	1.79
<b>Downers Grove #515</b>	\$376,000	\$355,000	5.92%	98	117	-16.24%	687	645	6.51%	57.3	227	116	3.97
<b>Elburn #119</b>	\$292,500	\$278,000	5.22%	107	108	-0.93%	164	177	-7.34%	13.7	59	30	4.32
<b>Elgin #123</b>													
#46 School	\$192,500	\$177,000	8.76%	67	77	-12.99%	905	1011	-10.48%	75.4	87	135	1.15
#301 School	\$330,000	\$329,000	0.30%	137	133	3.01%	211	223	-5.38%	17.6	90	53	5.12

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Elmhurst #126	\$430,000	\$434,500	-1.04%	95	101	-5.94%	625	597	4.69%	52.1	182	110	3.49
Frankfort #423	\$341,500	\$335,500	1.79%	109	110	-0.91%	382	422	-9.48%	31.8	116	70	3.64
Geneva #134	\$358,488	\$342,500	4.67%	96	89	7.87%	500	489	2.25%	41.7	124	75	2.98
Glen Ellyn #137	\$418,500	\$412,000	1.58%	110	103	6.80%	555	571	-2.80%	46.3	189	95	4.09
Hampshire #140	\$269,460	\$258,248	4.34%	91	121	-24.79%	288	268	7.46%	24.0	81	59	3.38
Hinsdale #521	\$947,500	\$957,500	-1.04%	172	152	13.16%	313	298	5.03%	26.1	195	44	7.48
Lemont #439	\$400,000	\$380,000	5.26%	116	131	-11.45%	257	265	-3.02%	21.4	91	39	4.25
Lisle #532	\$346,500	\$342,750	1.09%	90	89	1.12%	248	236	5.08%	20.7	74	51	3.58
Lockport/Homer #495	\$248,250	\$212,700	16.71%	77	78	-1.28%	402	416	-3.37%	33.5	54	60	1.61
Homer Glen #500	\$329,950	\$325,000	1.52%	115	123	-6.50%	266	284	-6.34%	22.2	81	46	3.65
Lombard #148	\$266,000	\$255,000	4.31%	54	73	-26.03%	577	574	0.52%	48.1	88	106	1.83
Joliet #499													
#202 School	\$220,000	\$207,250	6.15%	53	56	-5.36%	190	212	-10.38%	15.8	37	47	2.34
#204 School	\$149,000	\$129,950	14.66%	58	74	-21.62%	1119	1044	7.18%	93.3	134	158	1.44
Mokena #448	\$296,500	\$290,000	2.24%	97	109	-11.01%	232	223	4.04%	19.3	74	33	3.83
Montgomery #538	\$206,000	\$205,000	0.49%	48	66	-27.27%	464	435	6.67%	38.7	39	81	1.01
Naperville #540													
#203 School	\$415,000	\$400,000	3.75%	95	102	-6.86%	962	990	-2.83%	80.2	250	195	3.12

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#204 School	\$435,000	\$422,990	2.84%	87	97	-10.31%	801	951	-15.77%	66.8	238	167	3.57
Newark #541	\$190,000	\$201,000	-5.47%	87	99	-12.12%	31	26	19.23%	2.6	14	4	5.42
New Lenox #451	\$280,500	\$278,500	0.72%	87	92	-5.43%	480	477	0.63%	40.0	114	80	2.85
North Aurora #542	\$258,950	\$245,000	5.69%	97	116	-16.38%	284	244	16.39%	23.7	48	45	2.03
Oak Brook #523	\$839,000	\$743,500	12.84%	271	193	40.41%	104	82	26.83%	8.7	60	16	6.92
Oswego #543	\$272,826	\$257,000	6.16%	68	80	-15.00%	552	606	-8.91%	46.0	100	114	2.17
Ottawa #350	\$105,638	\$118,000	-10.48%	122	164	-25.61%	268	289	-7.27%	22.3	109	50	4.88
Plainfield #544													
#202 School	\$255,000	\$240,000	6.25%	60	67	-10.45%	1133	1237	-8.41%	94.4	145	200	1.54
#204 School	\$229,000	\$209,900	9.10%	55	74	-25.68%	82	65	26.15%	6.8	11	9	1.61
#308 School	\$362,000	\$340,000	6.47%	136	127	7.09%	105	105	0.00%	8.8	71	23	8.11
Plano #545	\$179,500	\$165,950	8.17%	70	57	22.81%	186	146	27.40%	15.5	31	21	2.00
Romeoville #494													
#202 School	\$223,950	\$215,000	4.16%	49	60	-18.33%	117	109	7.34%	9.8	13	18	1.33
#365 School	\$170,750	\$164,495	3.80%	57	64	-10.94%	336	334	0.60%	28.0	25	65	0.89
St. Charles #174													
#301 School	\$332,000	\$322,250	3.03%	136	134	1.49%	31	43	-27.91%	2.6	23	8	8.90
#303 School	\$347,000	\$325,000	6.77%	121	122	-0.82%	783	798	-1.88%	65.3	312	152	4.78

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Sandwich #491	\$179,900	\$179,900	0.00%	68	74	-8.11%	104	99	5.05%	8.7	21	28	2.42
Shorewood #496	\$272,000	\$260,000	4.62%	74	84	-11.90%	261	252	3.57%	21.8	75	31	3.45
South Elgin #177	\$259,500	\$236,950	9.52%	70	97	-27.84%	251	260	-3.46%	20.9	49	68	2.34
Sugar Grove #554	\$283,750	\$284,000	-0.09%	92	100	-8.00%	174	157	10.83%	14.5	44	30	3.03
Sycamore #178	\$223,500	\$199,950	11.78%	80	62	29.03%	260	254	2.36%	21.7	58	49	2.68
Villa Park #186	\$240,000	\$218,525	9.83%	48	77	-37.66%	297	320	-7.19%	24.8	30	39	1.21
Warrenville #555	\$258,000	\$240,250	7.39%	73	69	5.80%	115	136	-15.44%	9.6	20	19	2.09
West Chicago #185	\$260,000	\$252,000	3.17%	92	113	-18.58%	315	350	-10.00%	26.3	67	62	2.55
Wheaton #187	\$385,000	\$360,000	6.94%	77	97	-20.62%	653	720	-9.31%	54.4	183	125	3.36
Willowbrook #516	\$417,500	\$376,500	10.89%	148	148	0.00%	96	92	4.35%	8.0	41	15	5.13
Winfield #190	\$325,000	\$295,000	10.17%	107	96	11.46%	129	139	-7.19%	10.8	37	18	3.44
Woodridge #517	\$289,000	\$280,000	3.21%	63	84	-25.00%	287	281	2.14%	23.9	47	50	1.97
Yorkville/Bristol #560	\$253,900	\$240,000	5.79%	86	97	-11.34%	421	411	2.43%	35.1	94	77	2.68

\* Items shaded in green represent a larger than 10% increase in median price levels.

\* Items shaded in red represent less than a 3 Month supply of housing - based on the 12 month average absorption rates

\* Information obtained from local MRED MLS Statistics. Report completed on 04/03/2018