

Current Local Marketing Conditions - Presented by Lender's Choice Inc. (630-778-7800)

End of 1st Quarter 2018 - Macro Analysis

Attached Single Family Housing

Area	Median Sales Price			Average DOM			Total # of Sales				Inventory Levels		
	Last 12 Months	Prev. 12 Months	% Change	Last 12 Months	Prev. 12 Months	% Change	Sales Last 12 Months	Prev 12 Months	% Change	Absorp Rate	Active Listings	Pending Sales	Current Inventory
Aurora #507													
#129 School	\$128,900	\$135,000	-4.52%	82	127	-35.43%	90	85	5.88%	7.5	4	13	0.53
#131 School	\$95,275	\$88,700	7.41%	35	73	-52.05%	84	104	-19.23%	7.0	8	7	1.14
#204 School	\$182,000	\$169,000	7.69%	39	46	-15.22%	472	478	-1.26%	39.3	21	68	0.53
#308 School	\$181,400	\$154,900	17.11%	27	47	-42.55%	18	177	-89.83%	1.5	6	18	4.00
Batavia #510	\$188,500	\$174,250	8.18%	44	103	-57.28%	71	80	-11.25%	5.9	10	7	1.69
Big Rock/Hinckley	\$147,750	\$152,000	-2.80%	55	112	-50.89%	2	5	-60.00%	0.2	0	2	0.00
Bolingbrook #440	\$145,000	\$135,500	7.01%	47	63	-25.40%	251	225	11.56%	20.9	24	50	1.15
Clarendon Hills #514	\$195,250	\$182,580	6.94%	52	105	-50.48%	44	60	-26.67%	3.7	7	8	1.91
Cortland #112	\$124,900	\$104,000	20.10%	34	71	-52.11%	3	10	-70.00%	0.3	1	3	4.00
Crest Hill #498	\$157,500	\$147,000	7.14%	33	52	-36.54%	161	139	15.83%	13.4	9	20	0.67
Darien #562	\$220,000	\$217,000	1.38%	66	67	-1.49%	139	170	-18.24%	11.6	12	22	1.04
Dekalb #115	\$126,000	\$123,500	2.02%	75	102	-26.47%	93	71	30.99%	7.8	13	11	1.68
Downers Grove #515	\$139,000	\$130,000	6.92%	52	70	-25.71%	321	302	6.29%	26.8	82	42	3.07
Elburn #119	\$162,500	\$159,500	1.88%	27	82	-67.07%	23	22	4.55%	1.9	3	6	1.57
Elgin #123													
#46 School	\$150,000	\$138,935	7.96%	55	77	-28.57%	419	394	6.35%	34.9	31	77	0.89

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#301 School	\$190,950	\$187,510	1.83%	33	91	-63.74%	38	35	8.57%	3.2	8	9	2.53
Elmhurst #126	\$255,000	\$229,000	11.35%	48	83	-42.17%	87	92	-5.43%	7.3	22	9	3.03
Frankfort #423	\$199,500	\$215,000	-7.21%	65	59	10.17%	88	91	-3.30%	7.3	16	18	2.18
Geneva #134	\$235,000	\$250,000	-6.00%	61	108	-43.52%	136	131	3.82%	11.3	16	27	1.41
Glen Ellyn #137	\$164,000	\$148,500	10.44%	44	78	-43.59%	153	143	6.99%	12.8	17	24	1.33
Hampshire #140	\$165,075	\$156,950	5.18%	42	69	-39.13%	240	196	22.45%	20.0	31	69	1.55
Hinsdale #521	\$414,750	\$419,000	-1.01%	99	97	2.06%	48	83	-42.17%	4.0	22	16	5.50
Lemont #439	\$283,000	\$292,000	-3.08%	117	99	18.18%	65	51	27.45%	5.4	30	11	5.54
Lisle #532	\$132,000	\$129,950	1.58%	39	59	-33.90%	225	204	10.29%	18.8	36	32	1.92
Lockport/Homer #495	\$185,000	\$169,900	8.89%	48	90	-46.67%	188	179	5.03%	15.7	21	31	1.34
Homer Glen #500	\$250,000	\$246,500	1.42%	84	99	-15.15%	15	30	-50.00%	1.3	10	4	8.00
Lombard #148	\$167,000	\$169,000	-1.18%	40	58	-31.03%	310	278	11.51%	25.8	24	42	0.93
Joliet #499													
#202 School	\$164,900	\$151,500	8.84%	46	58	-20.69%	103	112	-8.04%	8.6	4	15	0.47
#204 School	\$132,750	\$112,500	18.00%	46	71	-35.21%	212	185	14.59%	17.7	13	35	0.74
Mokena #448	\$202,500	\$194,750	3.98%	67	70	-4.29%	107	110	-2.73%	8.9	8	12	0.90
Montgomery #538	\$151,700	\$144,000	5.35%	35	63	-44.44%	130	118	10.17%	10.8	8	17	0.74

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Naperville #540													
#203 School	\$188,200	\$185,000	1.73%	51	76	-32.89%	345	367	-5.99%	28.8	50	61	1.74
#204 School	\$233,000	\$193,000	20.73%	47	56	-16.07%	533	510	4.51%	44.4	68	89	1.53
Newark #541	\$0	\$0	#DIV/0!	0	0	#DIV/0!	0	0	#DIV/0!	0.0	0	0	#DIV/0!
New Lenox #451	\$137,250	\$136,000	0.92%	51	65	-21.54%	76	75	1.33%	6.3	2	12	0.32
North Aurora #542	\$155,625	\$153,500	1.38%	40	63	-36.51%	89	83	7.23%	7.4	8	17	1.08
Oak Brook #523	\$334,250	\$335,000	-0.22%	129	118	9.32%	104	71	46.48%	8.7	24	18	2.77
Oswego #543	\$170,377	\$154,000	10.63%	29	46	-36.96%	224	194	15.46%	18.7	14	49	0.75
Ottawa #350	\$106,750	\$115,250	-7.38%	168	164	2.44%	18	30	-40.00%	1.5	15	3	10.00
Plainfield #544													
#202 School	\$174,000	\$160,125	8.67%	36	56	-35.71%	329	307	7.17%	27.4	32	50	1.17
#204 School	\$157,500	\$145,000	8.62%	16	56	-71.43%	27	24	12.50%	2.3	0	6	0.00
#308 School	\$240,000	\$224,900	6.71%	107	62	72.58%	15	11	36.36%	1.3	4	3	3.20
Plano #545	\$129,000	\$117,875	9.44%	52	45	15.56%	91	90	1.11%	7.6	2	16	0.26
Romeoville #494													
#202 School	\$165,000	\$149,950	10.04%	12	23	-47.83%	49	48	2.08%	4.1	5	9	1.22
#365 School	\$152,000	\$144,900	4.90%	49	57	-14.04%	109	119	-8.40%	9.1	11	16	1.21

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St. Charles #174													
#301 School	\$0	\$170,000	#####	0	84	-100.00%	0	3	-100.00%	0.0	0	1	#DIV/0!
#303 School	\$222,000	\$215,400	3.06%	60	75	-20.00%	191	201	-4.98%	15.9	50	40	3.14
Sandwich #491	\$125,000	\$116,950	6.88%	50	100	-50.00%	18	10	80.00%	1.5	0	3	0.00
Shorewood #496	\$163,500	\$160,000	2.19%	45	42	7.14%	64	59	8.47%	5.3	6	14	1.13
South Elgin #177	\$169,950	\$155,000	9.65%	41	66	-37.88%	162	153	5.88%	13.5	15	29	1.11
Sugar Grove #554	\$18,500	\$174,400	-89.39%	50	74	-32.43%	71	72	-1.39%	5.9	7	17	1.18
Sycamore #178	\$143,950	\$146,000	-1.40%	65	64	1.56%	112	103	8.74%	9.3	8	25	0.86
Villa Park #186	\$152,000	\$121,500	25.10%	58	83	-30.12%	83	84	-1.19%	6.9	7	12	1.01
Warrenville #555	\$176,500	\$165,500	6.65%	43	50	-14.00%	138	161	-14.29%	11.5	3	21	0.26
West Chicago #185	\$172,900	\$169,500	2.01%	44	34	29.41%	27	36	-25.00%	2.3	2	5	0.89
Wheaton #187	\$182,500	\$166,500	9.61%	47	71	-33.80%	272	266	2.26%	22.7	29	36	1.28
Willowbrook #516	\$158,000	\$138,750	13.87%	47	56	-16.07%	193	188	2.66%	16.1	17	24	1.06
Winfield #190	\$265,000	\$254,000	4.33%	62	116	-46.55%	91	79	15.19%	7.6	17	19	2.24
Woodridge #517	\$133,250	\$122,750	8.55%	52	63	-17.46%	152	122	24.59%	12.7	25	23	1.97
Yorkville/Bristol #560	\$140,500	\$131,500	6.84%	43	55	-21.82%	141	127	11.02%	11.8	3	15	0.26

* Items shaded in green represent a larger than 10% increase in median price levels.

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* Items shaded in red represent a less than 3 month supply.

* Information obtained from local MRED MLS statistics. Report completed on 04/03/2018